#### **Portfolio:**

Hannah Marie Lane.com

## **Program Knowledge:**

InDesign
Illustrator
Photoshop
Constant Contact
HubSpot
Canva
Monday.com
Trello
Flexitive
Microsoft
Figma

#### **Skills:**

Creative Management
Graphic Design
Branding
UX/UI
Content Marketing
B2B & B2C Copy Writing
Operations
Social Media Management
Website Development
Prepress
Client/Vendor Relations
Story Boarding
File Management

#### **Education:**

Campbell University B.A., Graphic Design May 2013

#### References:

Available upon request.



## **Professional Experience**

## Care Access | Remote

### Content Development Manager, May 2022 - Present

- Writes print, digital, landing page and broadcast advertising for all patient recruitment to increase enrollment
- Manages graphic design of all patient recruitment collateral ensuring all ads abide by brand guidelines
- Reviews clinical research protocols to determine target audiences
- Ensures all advertisements abide by strict company and FDA regulations and are approved by appropriate industry review boards per FDA regulations
- Organizes all digital files and correlating approval documentation
- Collaborates cross-functionally to fulfill content needs of study enrollment, patient engagement, and event attendance

# Accellacare (Formerly PMG Research) | Remote Creative Designer, September 2017 - May 2022

- Wrote and designed print, digital, and broadcast advertising for over 140 clinical research trials per year
- Reviewed clinical research protocols to determine target audiences
- Ensured all advertisements abide by strict company and FDA regulations
- Supported a team of marketing strategists to ensure all needed advertisements are available at study start
- Facilitated weekly planning/development meetings to review clinical protocols and advertisements for accurate messaging and target audience
- Ensured all advertisements are approved by appropriate industry review boards per FDA regulations
- Organized all digital files and correlating approval documentation
- Supported corporate office with internal and industry facing materials

## Putt-Putt, LLC | Winston-Salem, NC Marketing Associate, November 2013 - June 2017

- Supported 43 franchise locations with custom graphics
- Presented current marketing trends and new tools to franchise system
- Created graphics for marketing/advertising, facility signage, industry facing collateral and company communication
- Assisted COO in developing manuals/operational handbooks and assisted implementation system wide
- Developed and managed the marketing budget of over \$38,000 per site for corporate owned locations
- Managed social media profiles of corporate-owned locations and increased following 50% and engagement over 200%
- Managed email marketing campaigns to a database of over 6,000 contacts for corporate-owned locations
- Coordinated and attended community events for corporate-owned locations
- Interviewed site staff for corporate owned locations
- Oversaw the development of responsive company website that increased franchise use to 80% in 2015
- Initiated the update of a corporate website to include e-commerce and secure access to brand standards to franchise system in 2016
- Wrote, designed, and distributed monthly franchisee newsletter